WafaiCloud sees 50% COST SAVINGS with Osie.io

WafaiCloud delivers better customer experiences

Wafai Cloud is a cloud server provider based in Saudi Arabia. Their services include virtual data centers, infrastructure management, and web application firewalls to ensure web app and API security.

They serve the Middle East region, working with a range of clients across banking, finance, and insurance.

CHALLENGES

WafaiCloud was facing a critical situation. The OpenStack operators they were working with had an extremely slow solution.

The team encountered syncing issues, inefficiencies, and poor performance. This was causing a lot of customer frustration and costing them dearly when it came to delivering value for their cloud customers.

There were significant delays in customer deployments.

RESULTS

The first difference that WafaiCloud noted was how incredibly fast Osie's OpenStack solution was. They could already see a significant impact in two months. There were no more syncing issues, and WafaiCloud could deliver more pleasant customer experiences.

WafaiCloud cited a particular instance where they needed to meet some financial and legal requirements. Osie was able to help them implement the required features within a few days. They have also seen a significant reduction in the number of support hours needed for their customers.

osie

> "Our systems were very slow, and we had a lot of syncing issues as well.
>
> We found the Osie financial dashboard to be fast and user friendly. The team is highly responsive and know what they are doing, as they have worked in the cloud, making them experts."

Yaseen

**Executive Cloud Manager
- WafaiCloud**

★★★★★